



The Concord Group, one of the nation's leading real estate strategy consulting firms, is seeking candidates for its Associate Consultant position for its San Francisco location. With over 40 consultants in four offices (Newport Beach, San Francisco, Atlanta, and New York), The Concord Group advises top developers, builders, financial institutions and municipalities worldwide on large land use, development and financing decisions.

The firm's strength is derived from the passion and ability of its consultants, who are drawn from a broad array of professional and educational backgrounds. By virtue of our young and motivated workforce, we offer a unique environment emphasizing collaboration amongst all team members to ensure that each solution is borne of a thorough examination of all perspectives. We work as a team to promote work-life balance, and offer support of individual educational and professional initiatives, flexibility in work hours, promotions based on achievement rather than tenure, and a highly competitive compensation structure including full benefits.

The **Associate Consultant** is integral to the daily operation of the firm, and will have an active role in all aspects of engagements, including:

- Identifying key strategic and logistical issues;
- Solving complex problems using qualitative and financial analyses;
- Planning and conducting essential research and interviews;
- Synthesizing conclusions into client-focused recommendations;
- Developing results-driven client strategies; and
- Interacting with team members, principals and clients.

Successful candidates will have the following qualifications:

- Strong interest in real estate economics and development;
- Bachelor's degree with 3.3 GPA or higher;
- Excellent quantitative and communication skills;
- Intuitive problem-solving capacity; and
- Ability to balance multiple assignments in a fast-pace environment.

The Associate Consultant position is an outstanding opportunity for recent graduates who desire to expand their knowledge of the real estate industry in a strategic consulting function. Associates are encouraged to assume project leadership roles and client responsibilities as they develop their skill sets; ability is the only qualification for advancement.

The strength of our ties to former colleagues, as well as their diverse accomplishments, is a testament to the opportunity of the Associate Consultant position. Our alumni have gained admittance to the nation's most prestigious graduate institutions and have excelled in professional endeavors.

To apply please submit your cover letter and resume via the Human Resources Coordinator at careersf@theconcordgroup.com. Applications without cover letters will not be considered.